



COMPANY PROFILE

Supported By:



SEEDS OF AFRICA

*Planting the Seeds of Entrepreneurial
Growth and Job Creation*



START

Who We Are

Siya Phambili is the trading name for **TK Siya Phambili PTY** and is a privately owned company specialising in strategic procurement consulting and sourcing project management. Located in Muldesdrift, South Africa we are an emerging player in the industry and are supported by the ***Seeds of Africa Enterprise Development Programme – Seeds of Change***.

Siya Phambili is 100% Black owned and managed.

Siya Phambili has great exposure and we apply our out-of-the-box creative thinking to strategic procurement. This enables us to improve our clients' bottom-line performance by reducing their operating costs, supplying quality goods and services and thus effectively managing their spend.



Values

Siya Phambili strongly holds and believes in certain values and that it is these values that define who we are as a firm to our stakeholders and customers. We live by these values and they serve as a measurement of our performance as individuals and as a company. The values we embrace are listed below;

- **Client Service**

We seize opportunities to exceed our stakeholders and clients expectations regarding, quality, timelines and efficiency of our services.

- **Accountability**

We believe in accountability. Our customers ask us questions and we answer them – full stop. We take ownership from A to Z. We deliver what we say we will, not passing responsibility onto others.

VISION & VALUES

- **Trust**

We believe in trust. It is a precious commodity in the world today and we value it highly. This means we always act with transparency and integrity, demonstrating mutual respect in all relationships. We encourage open and honest feedback. And we expect it in return from our colleagues and our clients.

- **Operational Competitiveness**

We wholeheartedly believe in operational competitiveness. We strive daily to add value and achieve excellence. We do so by being agile, flexible and pro-active, continuously looking for ways to do things better, faster, cheaper and stronger.

What We Do

We can source just about anything required for your business, from a pin to a multi-purpose office device. We will manage the entire procurement process by sourcing the product, negotiating with product suppliers, sampling the product and ensuring final delivery and installation. We pride ourselves on sourcing just about anything you will need both locally and abroad. Our focus is to provide best value and quality products at speed.

We help improve our clients' bottom-line performance by reducing their total cost of procured goods and services, managing supplied goods quality, improving supplier service levels, and reducing risk exposure. Siya Phambili sees itself as a possible emerging Industry Leader in strategic procurement services, and we thus do our work in an efficient and reliable manner with integrity.





Our Sourcing Projects

Siya Phambili manages sourcing projects across an extensive range of goods and services. Some of the highlights being as follows:

- First Aid Kits
- Medical Consumables
- Stationery
- Vending Machines
- Industrial Consumables
- Engineering Parts
- Hardware Peripherals
- I.T Consumables





What Makes Us Different?

- **Innovative Approach**

Thinking outside the box is more than just a business cliché. It means approaching opportunities in new, innovative ways; conceptualizing problems differently; and understanding your position in relation to any particular situation in a way you'd never thought of before. This best describes our creative project management style.

- **Outcome Focused**

We pride ourselves in our outcome focused culture, delivering real cost reductions for our clients.

- **Practical Approach**

We use our 'back to basics' approach to deliver results, and avoid over complicating the project delivery process.



What Makes Us Different?

- **Return on Investment**

We provide our clients with assurance of a sound investment in our services, with true ROI for sourcing projects delivered to budget and within time.

- **Flexible Fees**

We understand that budgets for our services may be constrained at times, so we structure our fees to suit our clients' budgets, including share in risk/reward options.

These above mentioned areas of differentiation from our competitors enables us to deliver sustainable benefits for our clients, quickly.



CONTACT US

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